

WHAT IS CLAIMED IS:

1. A method of compiling customer data using an online interaction between a customer and a survey system, comprising:
- 5 providing the customer with customer questions;
receiving responses to the customer questions from the customer;
storing data associated with the responses in the survey system;
providing the customer with a feedback page, graphically illustrating data associated with the customer's standing in a selected peer group;
- 10 providing the customer with options operable to adjust the customer's actual demographic to a hypothetical demographic;
receiving and processing data associated with hypothetical demographic changes from the customer; and
displaying hypothetical feedback information, graphically illustrating the hypothetical standing of the customer within the selected peer group such that the customer can see the effect of the hypothetical demographic changes.
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2. The method of Claim 1, wherein the customer questions comprise a primary set of questions and a secondary set of questions.
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3. The method of Claim 2, wherein the primary set of questions relates to the customer's demographic and wherein the customer's demographic includes personal information about the customer.
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4. The method of Claim 2, wherein the secondary set of questions forms a plurality of survey sections and wherein the secondary set of questions comprises both questions that relate to a business' products or services and questions that relate to the customer's psychographic traits.

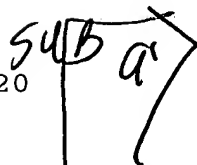
5. The method of Claim 1, wherein the customer question provided is chosen based on the customer's response to the previous customer question and on a business identification number.

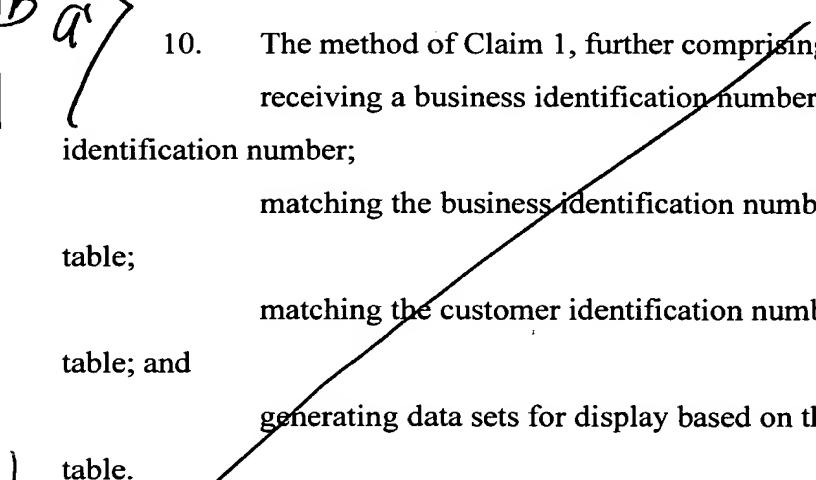
5 6. The method of Claim 1, wherein the feedback page is generated based on the customer's responses to the customer questions.

7. The method of Claim 1, wherein the possible answers to the customer questions include graphics illustrative of and associated with at least some of the
10 answers.

8. The method of Claim 1, further comprising presenting the customer with an online option associated with an opportunity to gain pertinent information related to and apply for or purchase products or services.

15 9. The method of Claim 8, further comprising sending a message to a business offering the products or services regarding the application or request for the products or services.

20  10. The method of Claim 1, further comprising:
receiving a business identification number and a customer
identification number;
matching the business identification number with data in at least one
table;
25 matching the customer identification number with data in at least one
table; and
generating data sets for display based on the data in the at least one
table.



11. The method of Claim 1, further comprising providing a business with compiled customer profile information where the customer is identified as a particular existing customer of the business.

5 12. The method of Claim 1, further comprising providing percentage completion and date information to the customer based on the percentage of the customer questions that have been answered by the customer and the date of the most recent visit to the survey system by the customer.

10 13. The method of Claim 1, further comprising providing goal planners to the customer.

15 14. The method of Claim 13, wherein the goal planners include output graphics associated with the output of the goal planners and wherein the output graphics change in real time in response to changes in the input to the goal planners.

15. A customer survey system, comprising:
a business interface operable to interact with a data processing system
associated with a business;
a customer interface operable to interact with a data processing system
5 associated with a customer; and
a survey system operable to supply the customer data processing
system with customer questions, receive and store responses, provide a feedback page,
provide what-if options, receive hypothetical demographic changes, and display
hypothetical feedback information.

10 16. The system of Claim 15, wherein the customer question provided is
chosen based on the customer's response to the previous customer question and on a
business identification number.

15 17. The system of Claim 15, wherein the feedback page is generated based
on the customer's responses to the customer questions.

20 18. The system of Claim 15, wherein the survey system is further operable
to present the customer with an online option associated with an opportunity to gain
pertinent information related to and apply for or purchase products or services.

19. The system of Claim 18, wherein the survey system is further operable
to send a message to a business offering the products or services regarding the
application or request for the products or services.

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20. The system of Claim 15, wherein the survey system is further operable to:

receive a business identification number and a customer identification number;

5 match the business identification number with data in at least one table;
match the customer identification number with data in at least one

table; and

generate data sets for display based on the data in the at least one table.

10 21. The system of Claim 15, wherein the survey system is further operable to provide percentage completion and date information to the customer based on the percentage of the customer questions that have been answered by the customer and the date of the most recent visit to the survey system by the customer.

15 22. The system of Claim 15, wherein the survey system is further operable to generate data sets for display based on data accessed in at least one table and wherein the data accessed by the survey system is associated with a specific business or customer.

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23. A customer survey system, comprising:
a business interface operable to interact with a data processing system associated with a business;
a customer interface operable to interact with a data processing system associated with a customer; and
a survey system operable to supply the business data processing system with targeted marketing reports.

24. The system of Claim 23, wherein the targeted marketing reports are generated based on data received from the customers and wherein the targeted marketing reports comprise a probability associated with at least one customer regarding the likelihood that the customer will purchase a specific product or service.

25. The system of Claim 24, wherein the survey system is further operable to generate targeted advertisements for each customer based on the data in the targeted marketing reports.

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